



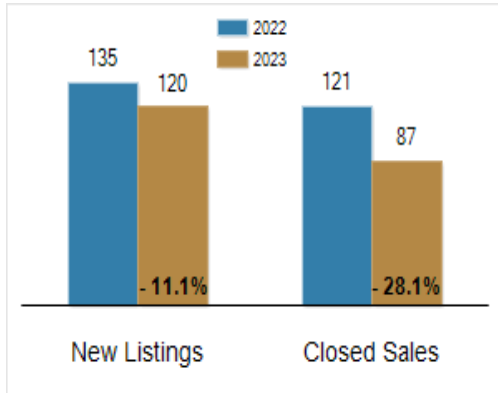
Patterson-Schwartz Real Estate

Residential Market Update

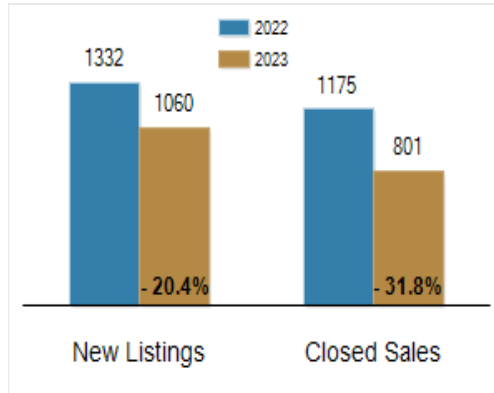
As of Friday, October 6, 2023 10:38:08 AM

| All Cecil County | September | | | Year To Date | | |
|---|-----------|-----------|---------|--------------|-----------|---------|
| | 2022 | 2023 | Change | 2022 | 2023 | Change |
| New Listings | 135 | 120 | - 11.1% | 1332 | 1060 | - 20.4% |
| Closed Sales | 121 | 87 | - 28.1% | 1175 | 801 | - 31.8% |
| Pending Sales | 93 | 56 | - 39.8% | 1109 | 804 | - 27.5% |
| Median Sales Price | \$295,000 | \$330,000 | + 11.9% | \$307,500 | \$335,000 | + 8.9% |
| % of Original List Price Received at Sale | 94.1% | 98.3% | + 4.2% | 99.4% | 98.7% | - 0.7% |
| Average Days on Market Until Sale | 28 | 29 | + 3.6% | 23 | 24 | + 4.3% |
| Total Residential Listing Inventory (as of 09/30) | 141 | 242 | + 71.6% | | | |
| Single-Family Detached Inventory (as of 09/30) | 105 | 193 | + 83.8% | | | |

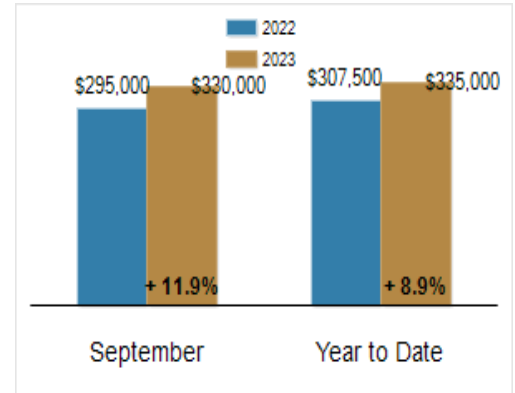
Activity: September



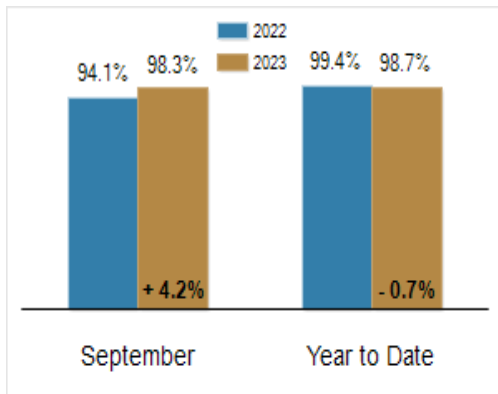
Activity: Year to Date



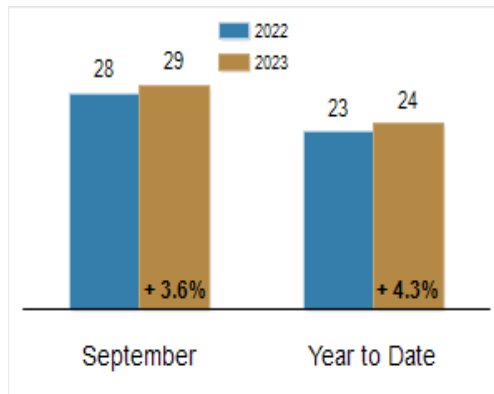
Median Sales Price



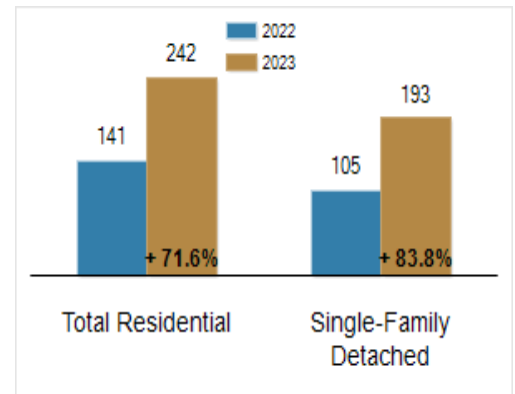
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: September



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