

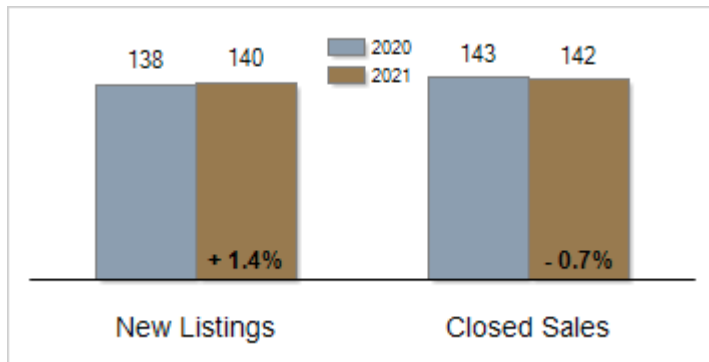


Patterson-Schwartz Real Estate Residential Market Update

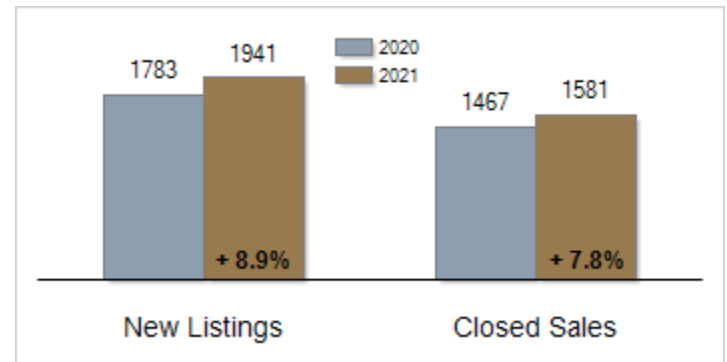
As of Friday, December 10, 2021 8:46:35 AM

All Cecil County	November			Year To Date		
	2020	2021	Change	2020	2021	Change
New Listings	138	140	+ 1.4%	1783	1941	+ 8.9%
Closed Sales	143	142	- 0.7%	1467	1581	+ 7.8%
Pending Sales	131	115	- 12.2%	1554	1629	+ 4.8%
Median Sales Price	\$276,000	\$290,000	+ 5.1%	\$257,485	\$285,000	+ 10.7%
% of Original List Price Received at Sale	97.7%	99.4%	+ 1.7%	96.6%	99.8%	+ 3.2%
Average Days on Market Until Sale	22	13	- 40.9%	45	21	- 53.3%
Total Residential Listing Inventory (as of 11/30)	180	219	+ 21.7%			
Single-Family Detached Inventory (as of 11/30)	134	175	+ 30.6%			

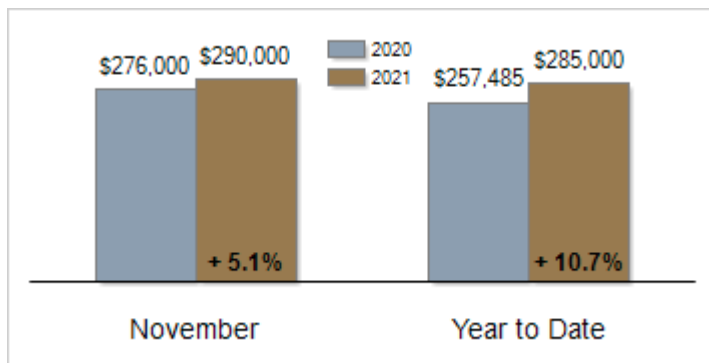
Activity: November



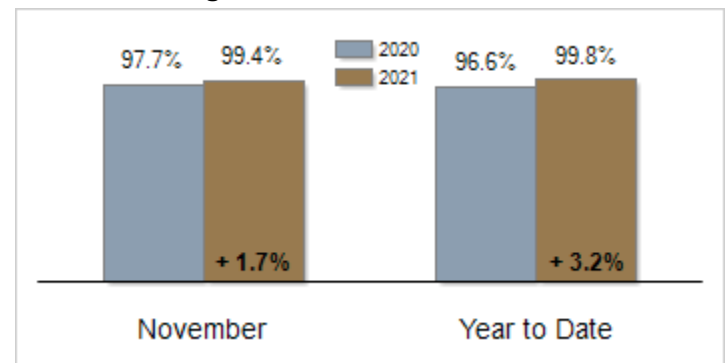
Activity: Year to Date



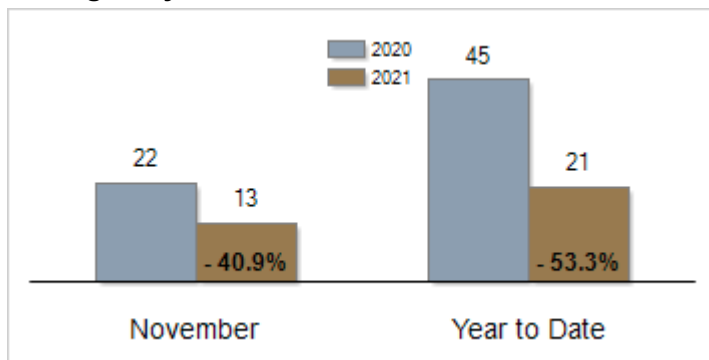
Median Sales Price



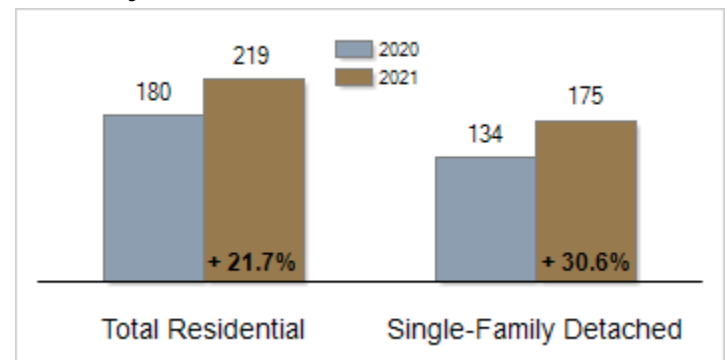
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: November



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