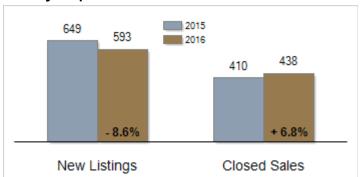


Patterson-Schwartz Real Estate Residential Market Update

As of Monday, October 10, 2016 11:21:58 AM

	September			Year To Date		
All Sussex County	2015	2016	Change	2015	2016	Change
New Listings	649	593	- 8.6%	5841	5940	+ 1.7%
Closed Sales	410	438	+ 6.8%	3195	3271	+ 2.4%
Pending Sales	378	462	+ 22.2%	3466	3688	+ 6.4%
Median Sales Price	\$239,520	\$259,250	+ 8.2%	\$245,000	\$249,900	+ 2.0%
% of Original List Price Received at Sale	92.3%	95.1%	+ 2.8%	92.8%	95.3%	+ 2.5%
Average Days on Market Until Sale	141	133	- 5.7%	157	145	- 7.6%
Total Residential Listing Inventory (as of 09/30)	3953	3528	- 10.8%			
Single-Family Detached Inventory (as of 09/30)	2756	2476	- 10.2%			

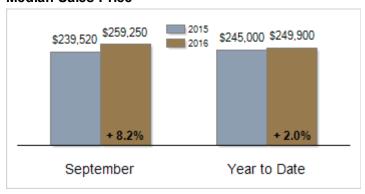
Activity: September



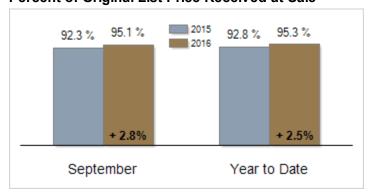
Activity: Year to Date



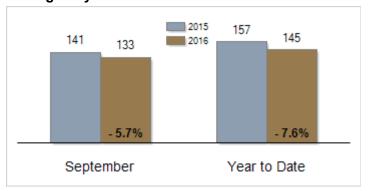
Median Sales Price



Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: September

