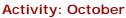
# **Patterson-Schwartz Real Estate**

### **Residential Market Update**

#### As of Tuesday, November 13, 2012 9:25:38 AM

| Southern Chester County                           | October   |           |         | Year To Date |           |         |
|---------------------------------------------------|-----------|-----------|---------|--------------|-----------|---------|
|                                                   | 2011      | 2012      | Change  | 2011         | 2012      | Change  |
| New Listings                                      | 125       | 110       | - 12.0% | 1501         | 1606      | + 7.0%  |
| Closed Sales                                      | 68        | 65        | - 4.4%  | 605          | 751       | + 24.1% |
| Pending Sales                                     | 64        | 74        | + 15.6% | 629          | 827       | + 31.5% |
| Median Sales Price                                | \$294,500 | \$300,000 | + 1.9%  | \$315,000    | \$319,500 | + 1.4%  |
| % of Original List Price Received at Sale         | 89.1%     | 94.5%     | + 5.4%  | 89.1%        | 91.7%     | + 2.6%  |
| Average Days on Market Until Sale                 | 123       | 95        | - 22.8% | 115          | 99        | - 13.9% |
| Total Residential Listing Inventory (as of 10/31) | 862       | 655       | - 24.0% |              |           |         |
| Single-Family Detached Inventory (as of 10/31)    | 751       | 579       | - 22.9% |              |           |         |



**Median Sales Price** 

\$294,500 \$300,000

October

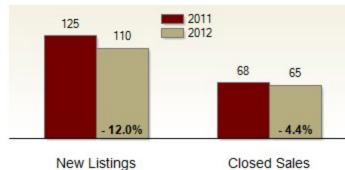
123

+ 1.9%

95

22.8%

October



2011

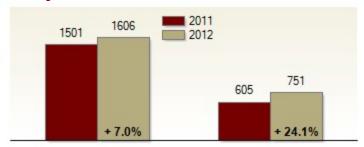
2012

\$315,000 \$319,500

Year to Date

+ 1.4%

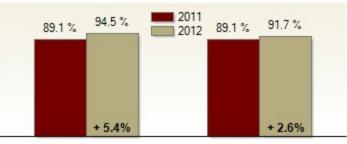
#### Activity: Year to Date



New Listings

Closed Sales

## Percent of Original List Price Received at Sale



October

Year to Date





All information presented is based on data supplied by TReND MLS. TReND MLS does not guarantee nor is it responsible for its accuracy. Data maintained by the MLS may not reflect all real estate activities in the market. Information is deemed reliable but not guaranteed.