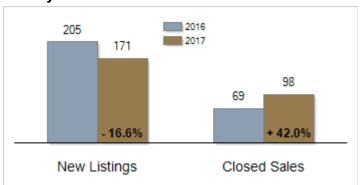


Patterson-Schwartz Real Estate Residential Market Update

As of Tuesday, April 11, 2017 9:52:19 AM

| Southern Chester Counties | March | | | Year To Date | | |
|---|-----------|-----------|---------|--------------|-----------|---------|
| | 2016 | 2017 | Change | 2016 | 2017 | Change |
| New Listings | 205 | 171 | - 16.6% | 429 | 437 | + 1.9% |
| Closed Sales | 69 | 98 | + 42.0% | 187 | 204 | + 9.1% |
| Pending Sales | 119 | 108 | - 9.2% | 250 | 275 | + 10.0% |
| Median Sales Price | \$315,000 | \$349,950 | + 11.1% | \$322,000 | \$340,000 | + 5.6% |
| % of Original List Price Received at Sale | 94.3% | 94.4% | + 0.1% | 91.8% | 92.6% | + 0.8% |
| Average Days on Market Until Sale | 74 | 86 | + 16.2% | 93 | 84 | - 9.7% |
| Total Residential Listing Inventory (as of 03/31) | 603 | 469 | - 22.2% | | | |
| Single-Family Detached Inventory (as of 03/31) | 516 | 394 | - 23.6% | | | |

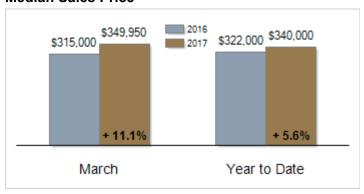
Activity: March



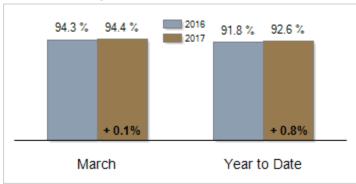
Activity: Year to Date



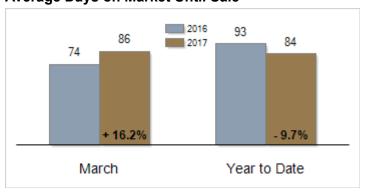
Median Sales Price



Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: March

