

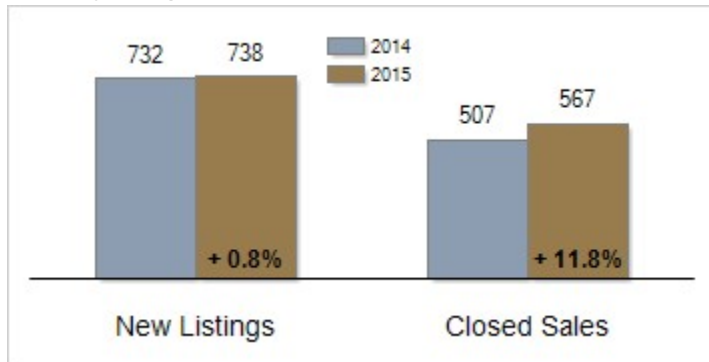


Patterson-Schwartz Real Estate Residential Market Update

As of Thursday, September 10, 2015 10:34:17 AM

| All New Castle County | August | | | Year To Date | | |
|---|-----------|-----------|---------|--------------|-----------|---------|
| | 2014 | 2015 | Change | 2014 | 2015 | Change |
| New Listings | 732 | 738 | + 0.8% | 6197 | 6646 | + 7.2% |
| Closed Sales | 507 | 567 | + 11.8% | 3472 | 4084 | + 17.6% |
| Pending Sales | 448 | 525 | + 17.2% | 3724 | 4451 | + 19.5% |
| Median Sales Price | \$211,000 | \$225,000 | + 6.6% | \$204,900 | \$217,000 | + 5.9% |
| % of Original List Price Received at Sale | 93.3% | 95.2% | + 1.9% | 94.1% | 94.6% | + 0.5% |
| Average Days on Market Until Sale | 62 | 55 | - 11.3% | 68 | 67 | - 1.5% |
| Total Residential Listing Inventory (as of 08/31) | 2794 | 2572 | - 7.9% | | | |
| Single-Family Detached Inventory (as of 08/31) | 1726 | 1558 | - 9.7% | | | |

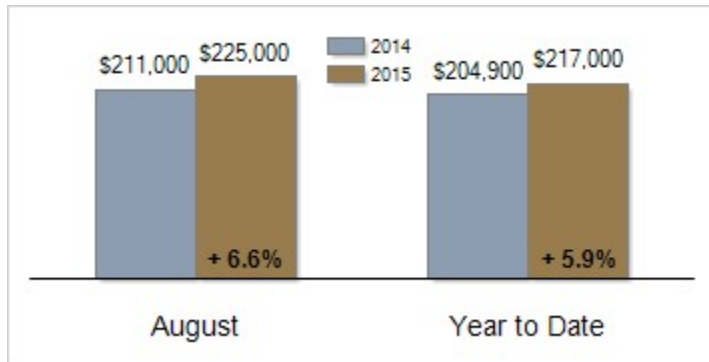
Activity: August



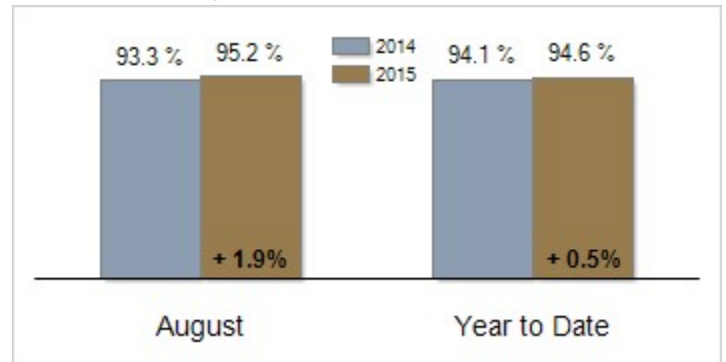
Activity: Year to Date



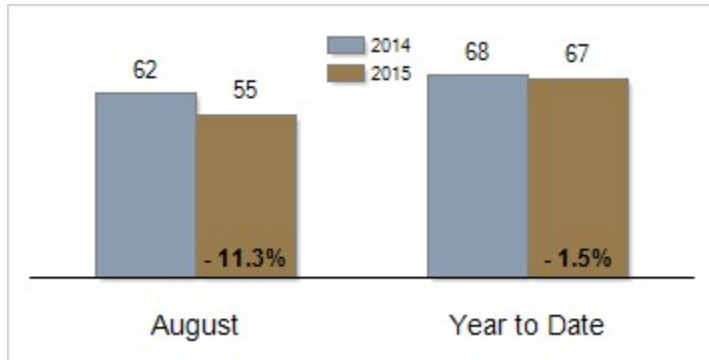
Median Sales Price



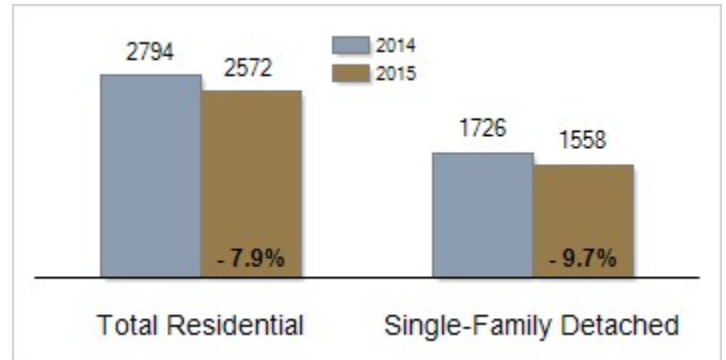
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: August



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