

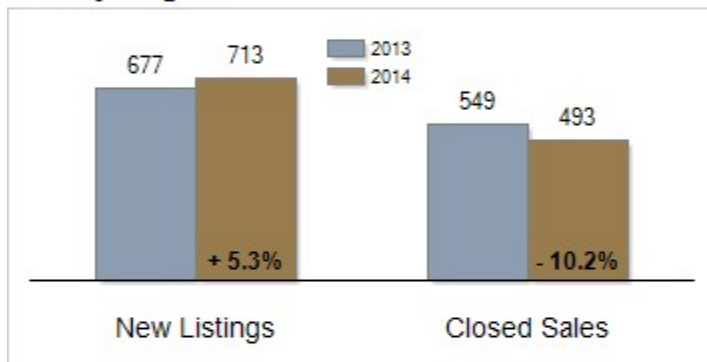


Patterson-Schwartz Real Estate Residential Market Update

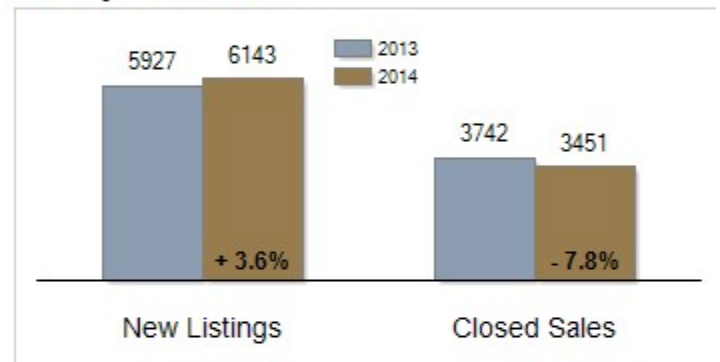
As of Thursday, September 04, 2014 12:03:27 PM

| All New Castle County | August | | | Year To Date | | |
|---------------------------------------------------|-----------|-----------|---------|--------------|-----------|--------|
| | 2013 | 2014 | Change | 2013 | 2014 | Change |
| New Listings | 677 | 713 | + 5.3% | 5927 | 6143 | + 3.6% |
| Closed Sales | 549 | 493 | - 10.2% | 3742 | 3451 | - 7.8% |
| Pending Sales | 468 | 409 | - 12.6% | 3917 | 3712 | - 5.2% |
| Median Sales Price | \$209,500 | \$210,000 | + 0.2% | \$198,000 | \$204,000 | + 3.0% |
| % of Original List Price Received at Sale | 95.1% | 93.5% | - 1.6% | 94.2% | 94.4% | + 0.2% |
| Average Days on Market Until Sale | 74 | 62 | - 16.2% | 73 | 68 | - 6.8% |
| Total Residential Listing Inventory (as of 08/31) | 2531 | 2649 | + 4.7% | | | |
| Single-Family Detached Inventory (as of 08/31) | 1523 | 1657 | + 8.8% | | | |

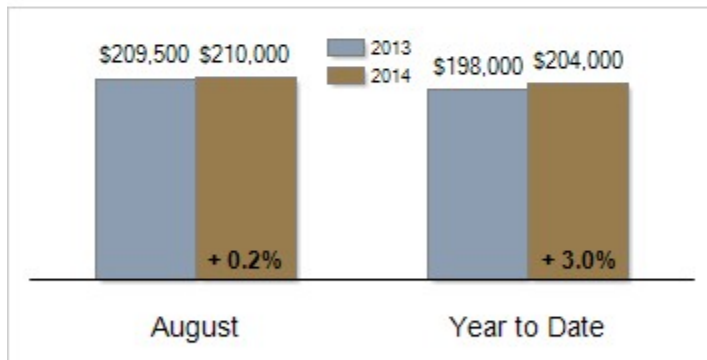
Activity: August



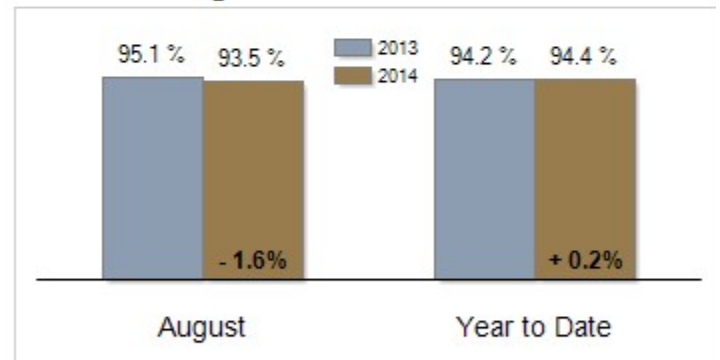
Activity: Year to Date



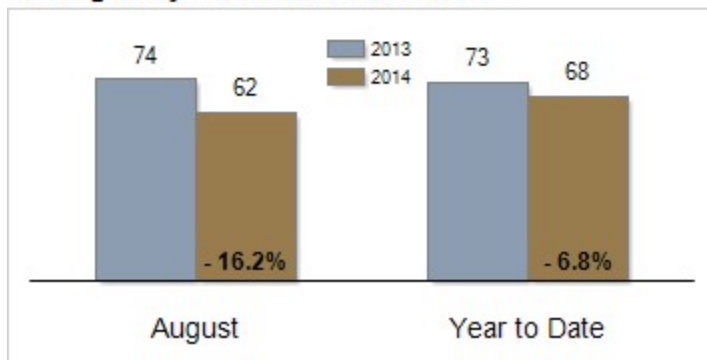
Median Sales Price



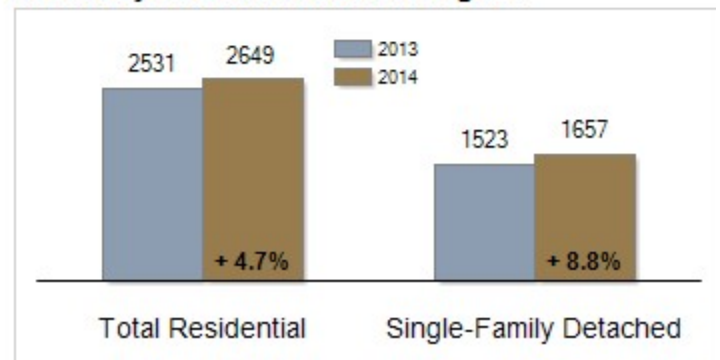
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: August



All information presented is based on data supplied by TReND MLS. TReND MLS does not guarantee nor is it responsible for its accuracy. Data maintained by the MLS may not reflect all real estate activities in the market. Information is deemed reliable but not guaranteed.