

All New Castle County	October			Year To Date		
	2011	2012	Change	2011	2012	Change
New Listings	648	624	- 3.7%	7588	6954	- 8.4%
Closed Sales	384	400	+ 4.2%	3700	4407	+ 19.1%
Pending Sales	412	424	+ 2.9%	3975	4725	+ 18.9%
Median Sales Price	\$184,500	\$188,950	+ 2.4%	\$198,300	\$185,000	- 6.7%
% of Original List Price Received at Sale	89.7%	92.0%	+ 2.3%	89.9%	91.0%	+ 1.1%
Average Days on Market Until Sale	97	86	- 11.3%	96	87	- 9.4%
Total Residential Listing Inventory (as of 10/31)	3458	2469	- 28.6%			
Single-Family Detached Inventory (as of 10/31)	2061	1472	- 28.6%			

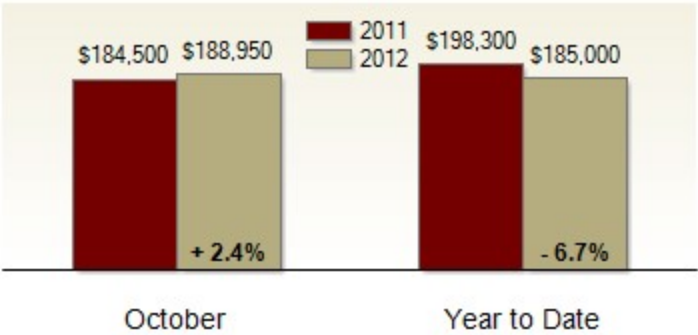
Activity: October



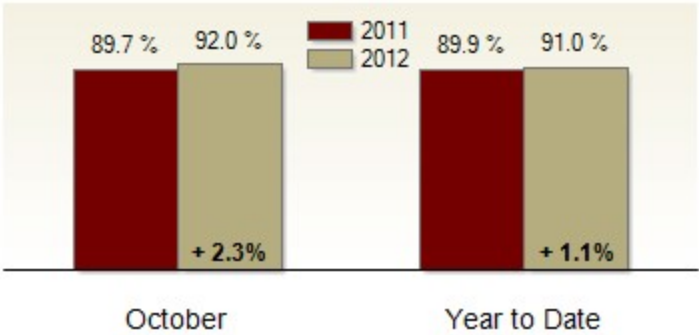
Activity: Year to Date



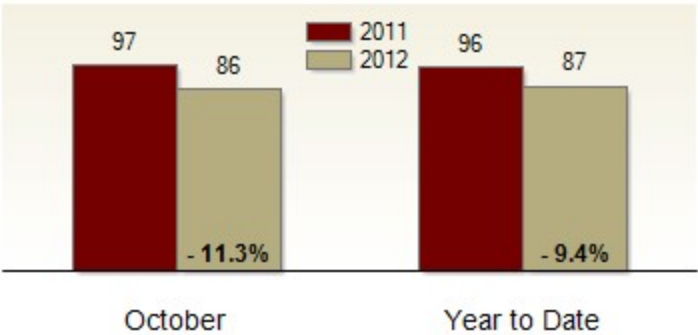
Median Sales Price



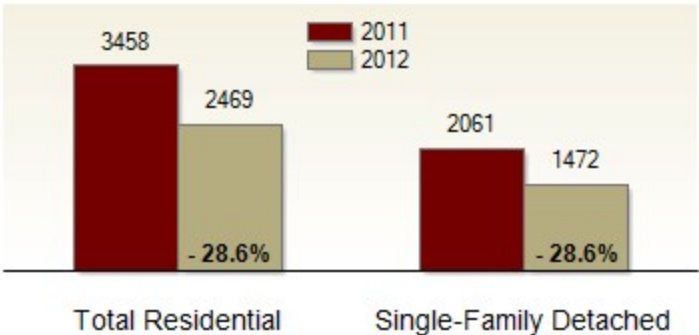
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: October



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