

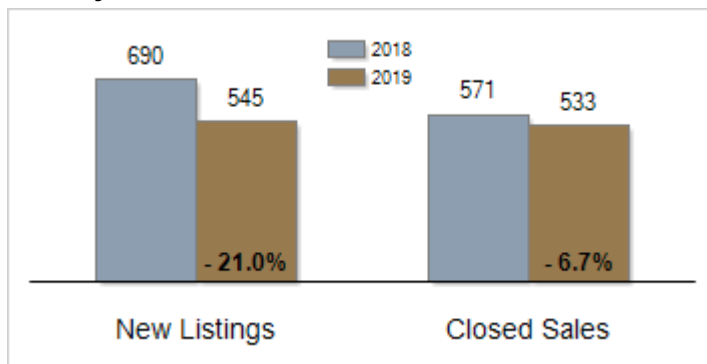


# Patterson-Schwartz Real Estate Residential Market Update

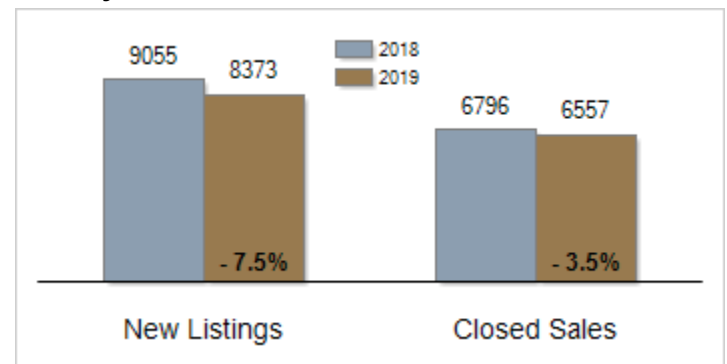
As of Friday, December 06, 2019 11:36:39 AM

| All New Castle County                     | November  |           |         | Year To Date |           |        |
|---|-----------|-----------|---------|--------------|-----------|--------|
|   | 2018      | 2019      | Change  | 2018         | 2019      | Change |
| New Listings                              | 690       | 545       | - 21.0% | 9055         | 8373      | - 7.5% |
| Closed Sales                              | 571       | 533       | - 6.7%  | 6796         | 6557      | - 3.5% |
| Pending Sales                             | 464       | 398       | - 14.2% | 6825         | 6739      | - 1.3% |
| Median Sales Price                        | \$227,900 | \$246,000 | + 7.9%  | \$225,000    | \$239,000 | + 6.2% |
| % of Original List Price Received at Sale | 95.5%     | 96.7%     | + 1.2%  | 96.2%        | 96.4%     | + 0.2% |
| Average Days on Market Until Sale         | 40        | 40        | + 0.0%  | 46           | 45        | - 2.2% |

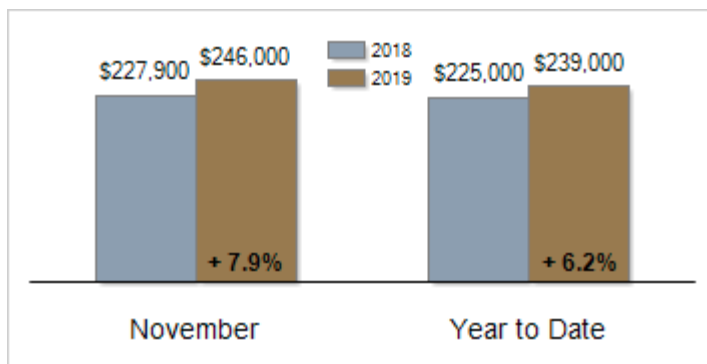
Activity: November



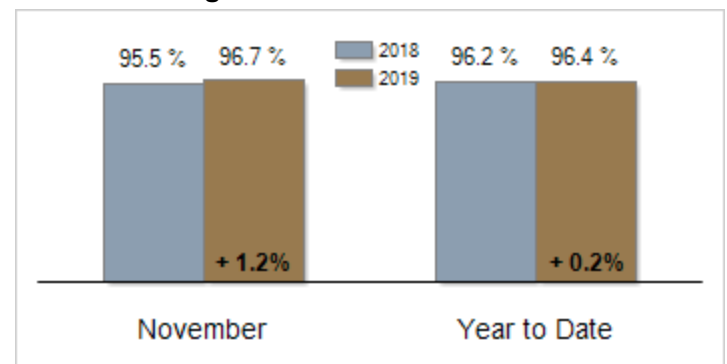
Activity: Year to Date



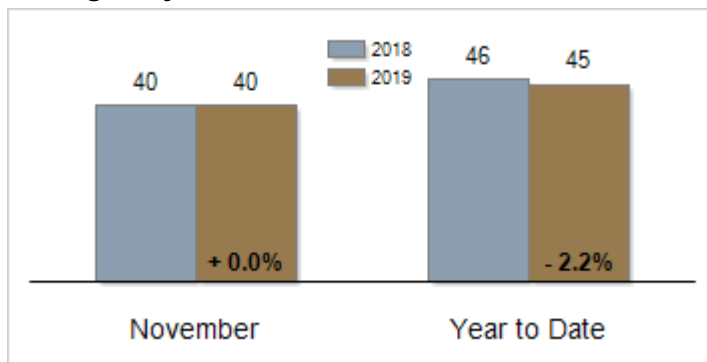
Median Sales Price



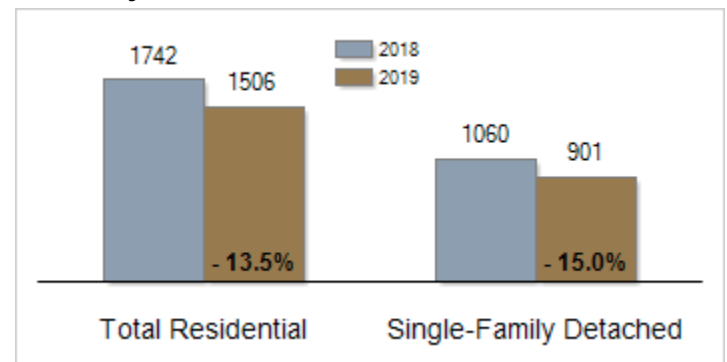
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: November



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