



Patterson-Schwartz Real Estate Residential Market Update

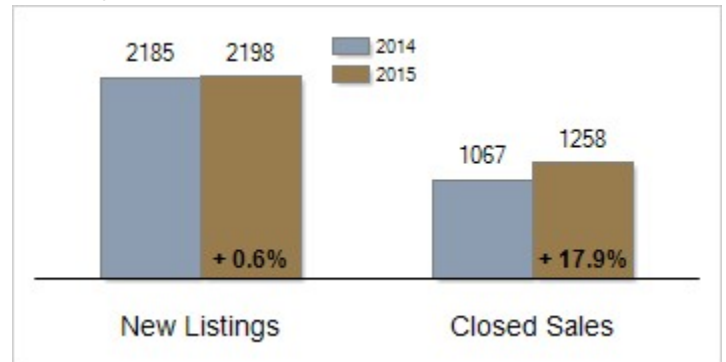
As of Thursday, September 10, 2015 10:35:01 AM

| All Kent County | August | | | Year To Date | | |
|---|-----------|-----------|---------|--------------|-----------|---------|
| | 2014 | 2015 | Change | 2014 | 2015 | Change |
| New Listings | 259 | 246 | - 5.0% | 2185 | 2198 | + 0.6% |
| Closed Sales | 192 | 170 | - 11.5% | 1067 | 1258 | + 17.9% |
| Pending Sales | 168 | 185 | + 10.1% | 1207 | 1372 | + 13.7% |
| Median Sales Price | \$184,086 | \$207,950 | + 13.0% | \$182,000 | \$191,235 | + 5.1% |
| % of Original List Price Received at Sale | 94.5% | 95.4% | + 0.9% | 94.5% | 94.7% | + 0.2% |
| Average Days on Market Until Sale | 89 | 84 | - 5.6% | 104 | 92 | - 11.5% |
| Total Residential Listing Inventory (as of 08/31) | 1335 | 1273 | - 4.6% | | | |
| Single-Family Detached Inventory (as of 08/31) | 1141 | 1092 | - 4.3% | | | |

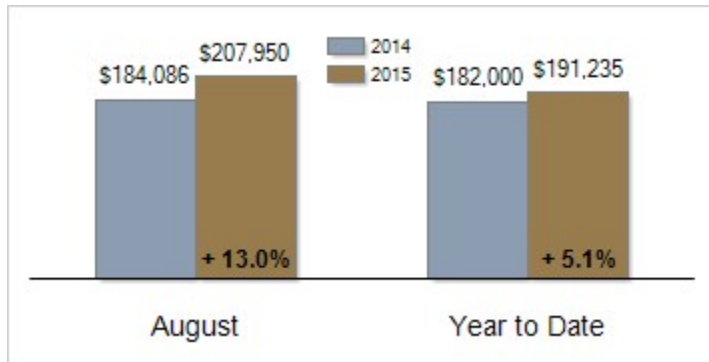
Activity: August



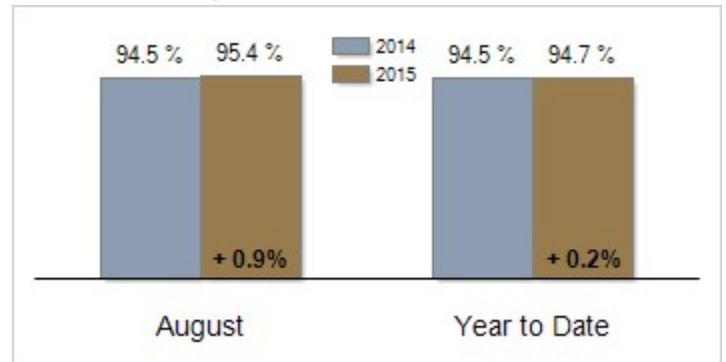
Activity: Year to Date



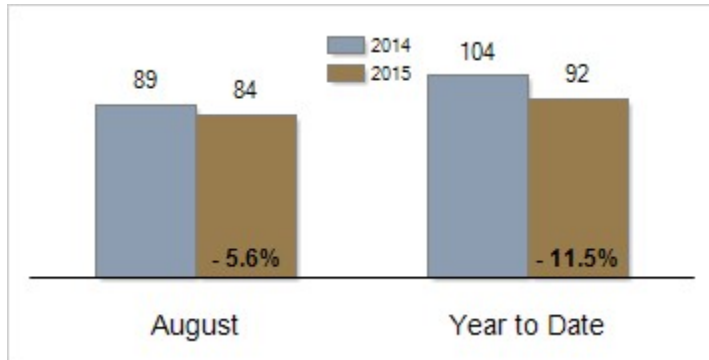
Median Sales Price



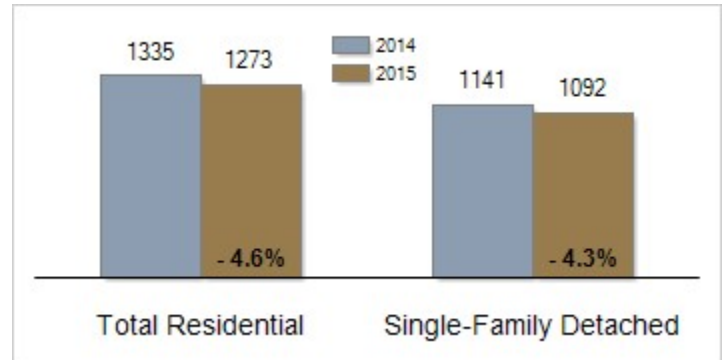
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: August



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