



Patterson-Schwartz Real Estate Residential Market Update

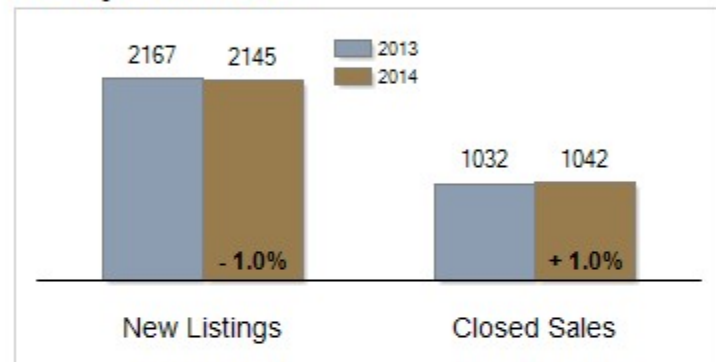
As of Thursday, September 04, 2014 12:04:22 PM

| All Kent County | August | | | Year To Date | | |
|---|-----------|-----------|---------|--------------|-----------|---------|
| | 2013 | 2014 | Change | 2013 | 2014 | Change |
| New Listings | 295 | 233 | - 21.0% | 2167 | 2145 | - 1.0% |
| Closed Sales | 155 | 172 | + 11.0% | 1032 | 1042 | + 1.0% |
| Pending Sales | 148 | 163 | + 10.1% | 1078 | 1212 | + 12.4% |
| Median Sales Price | \$177,500 | \$181,586 | + 2.3% | \$177,888 | \$180,000 | + 1.2% |
| % of Original List Price Received at Sale | 94.7% | 94.2% | - 0.5% | 93.7% | 94.4% | + 0.7% |
| Average Days on Market Until Sale | 103 | 94 | - 8.7% | 98 | 105 | + 7.1% |
| Total Residential Listing Inventory (as of 08/31) | 1312 | 1250 | - 4.7% | | | |
| Single-Family Detached Inventory (as of 08/31) | 1117 | 1079 | - 3.4% | | | |

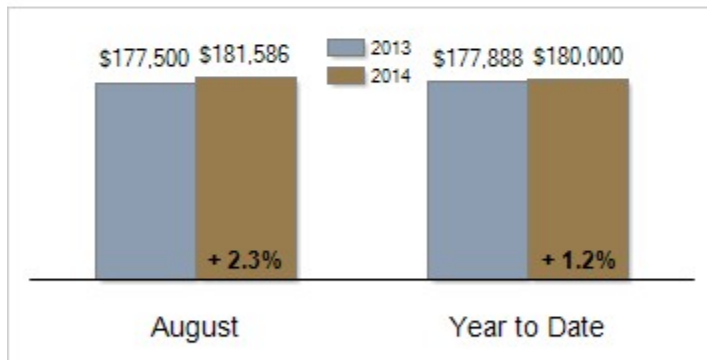
Activity: August



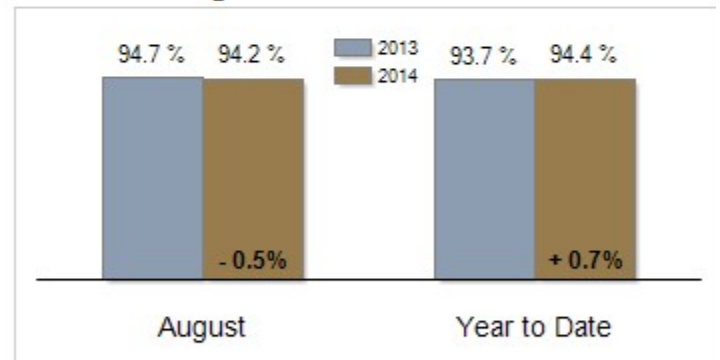
Activity: Year to Date



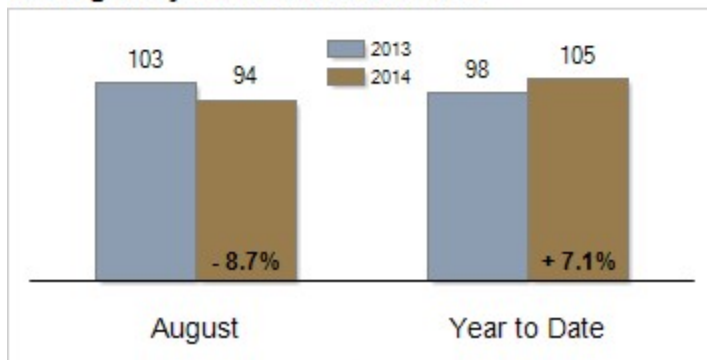
Median Sales Price



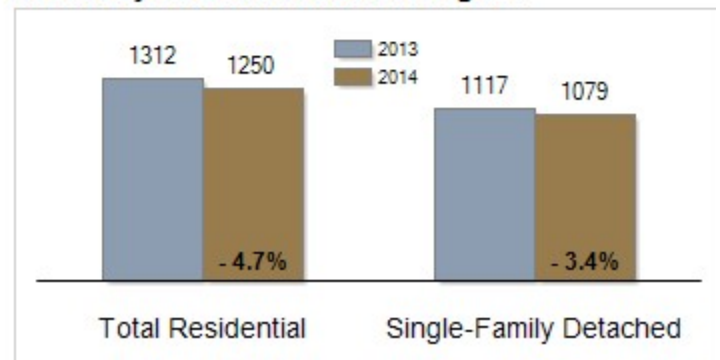
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: August



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