

All Kent County	October			Year To Date		
	2011	2012	Change	2011	2012	Change
New Listings	236	210	- 11.0%	2476	2238	- 9.6%
Closed Sales	109	99	- 9.2%	1008	1183	+ 17.4%
Pending Sales	116	120	+ 3.4%	1095	1312	+ 19.8%
Median Sales Price	\$157,000	\$187,500	+ 19.4%	\$170,000	\$172,000	+ 1.2%
% of Original List Price Received at Sale	90.2%	91.8%	+ 1.6%	89.7%	92.0%	+ 2.3%
Average Days on Market Until Sale	109	107	- 1.8%	114	104	- 8.8%
Total Residential Listing Inventory (as of 10/31)	1554	1217	- 21.7%			
Single-Family Detached Inventory (as of 10/31)	1263	1037	- 17.9%			

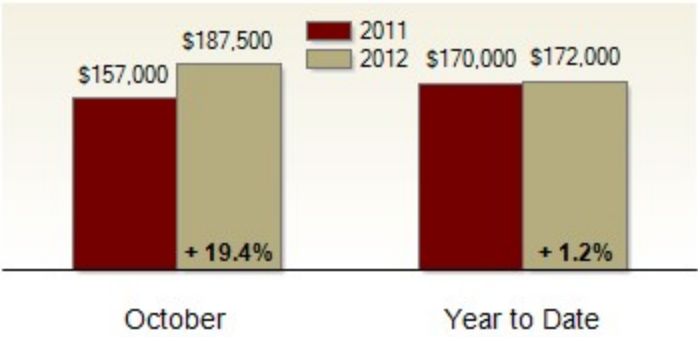
Activity: October



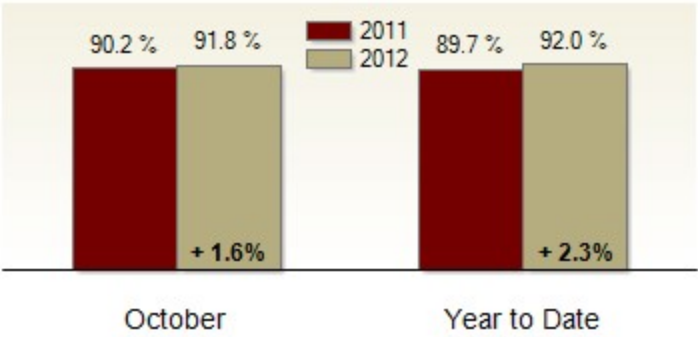
Activity: Year to Date



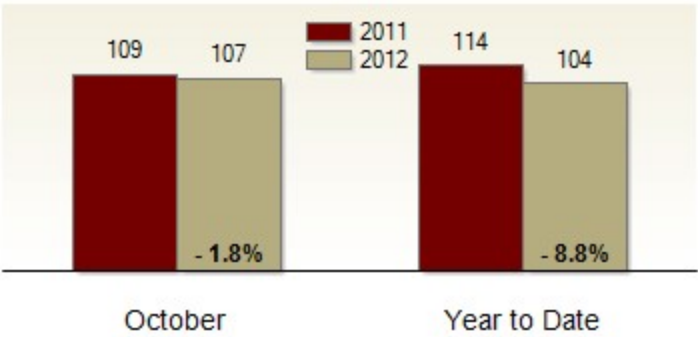
Median Sales Price



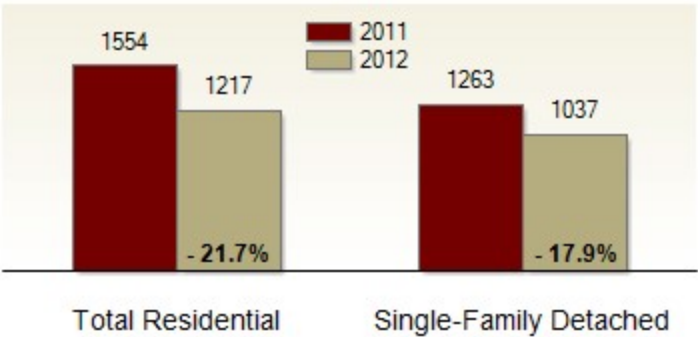
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: October



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