

All Kent County	November			Year To Date		
	2010	2011	Change	2010	2011	Change
New Listings	236	212	- 10.2%	2941	2663	- 9.5%
Closed Sales	80	108	+ 35.0%	1172	1111	- 5.2%
Pending Sales	84	112	+ 33.3%	1185	1206	+ 1.8%
Median Sales Price	\$205,495	\$169,945	- 17.3%	\$190,000	\$170,000	- 10.5%
% of Original List Price Received at Sale	93.8%	90.9%	- 2.9%	91.6%	89.7%	- 1.9%
Average Days on Market Until Sale	107	112	+ 4.7%	110	114	+ 3.6%
Total Residential Listing Inventory (as of 11/30)	1691	1465	- 13.4%			
Single-Family Detached Inventory (as of 11/30)	1391	1187	- 14.7%			

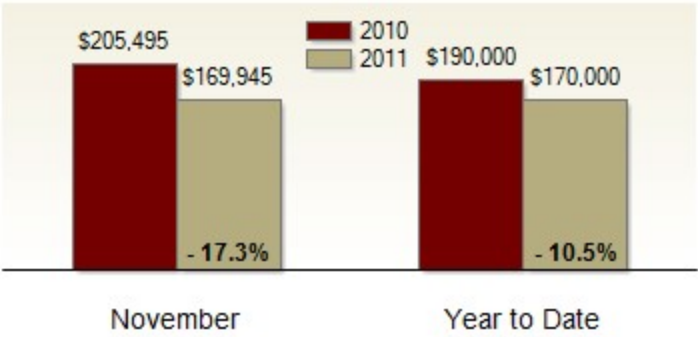
Activity: November



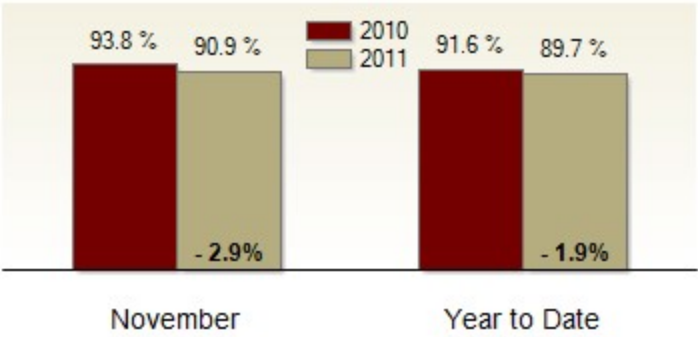
Activity: Year to Date



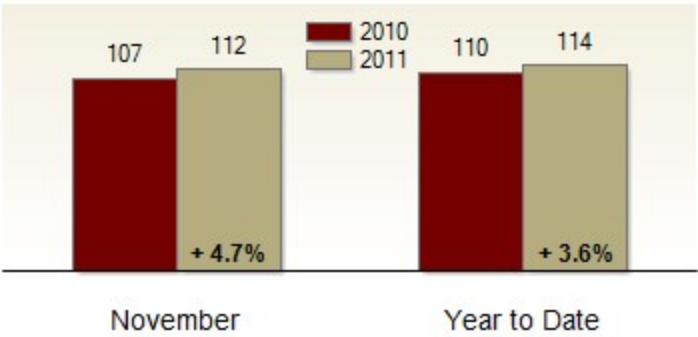
Median Sales Price



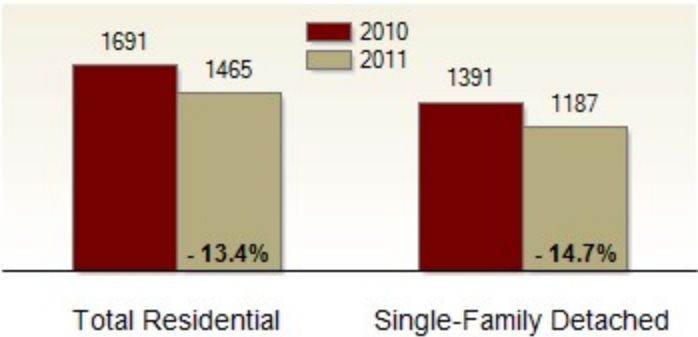
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: November



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