

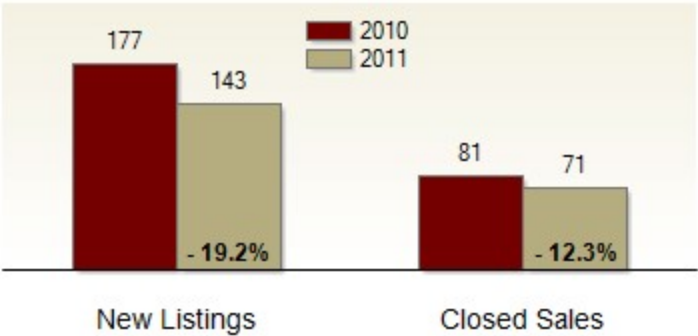
Patterson-Schwartz Real Estate

Residential Market Update

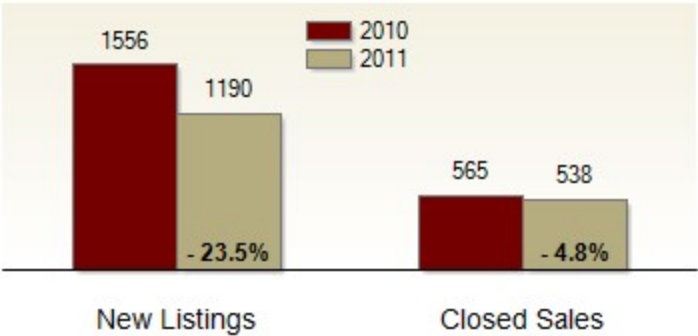
As of Tuesday, September 06, 2011 11:56:29 AM

Cecil County, Maryland	August			Year To Date		
	2010	2011	Change	2010	2011	Change
New Listings	177	143	- 19.2%	1556	1190	- 23.5%
Closed Sales	81	71	- 12.3%	565	538	- 4.8%
Pending Sales	70	80	+ 14.3%	593	581	- 2.0%
Median Sales Price	\$195,000	\$220,000	+ 12.8%	\$215,000	\$203,500	- 5.3%
% of Original List Price Received at Sale	82.9%	83.7%	+ 0.8%	90.1%	86.7%	- 3.4%
Average Days on Market Until Sale	123	149	+ 21.1%	105	129	+ 22.9%
Total Residential Listing Inventory (as of 08/31)	1057	844	- 20.2%			
Single-Family Detached Inventory (as of 08/31)	828	694	- 16.2%			

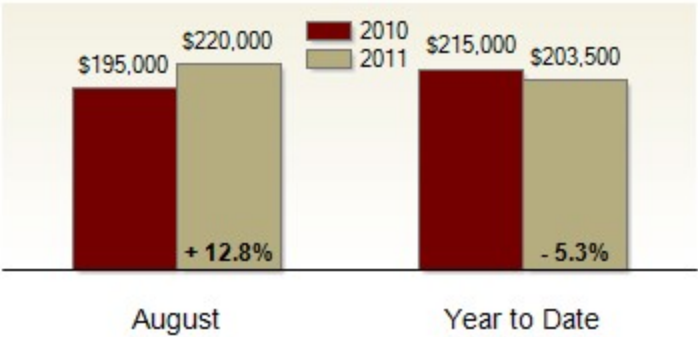
Activity: August



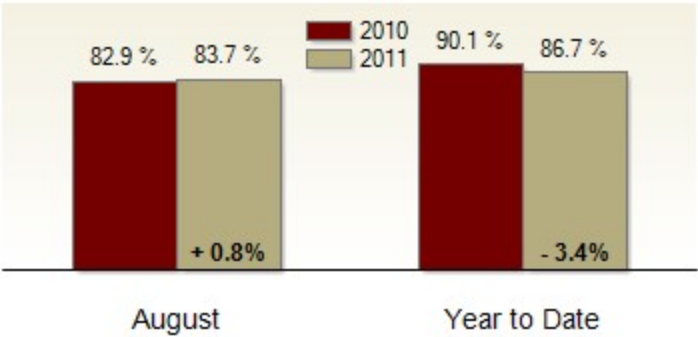
Activity: Year to Date



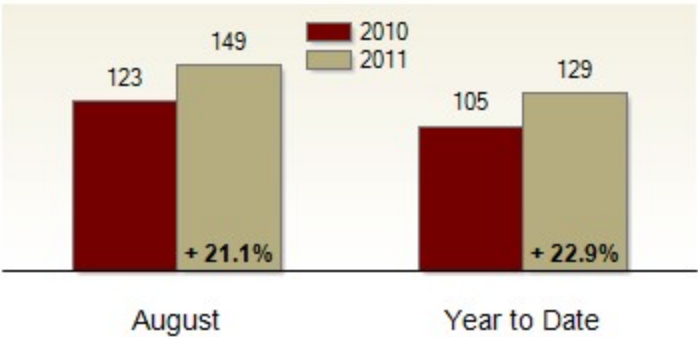
Median Sales Price



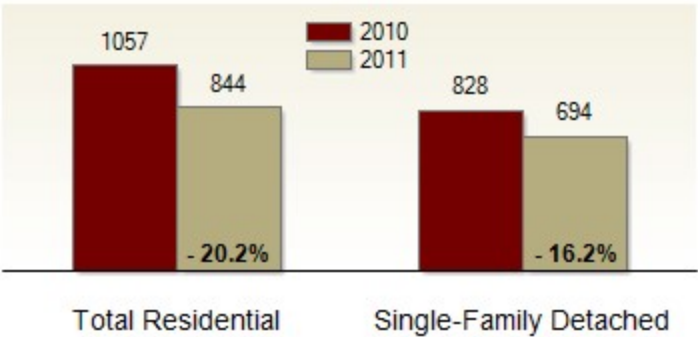
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: August



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