



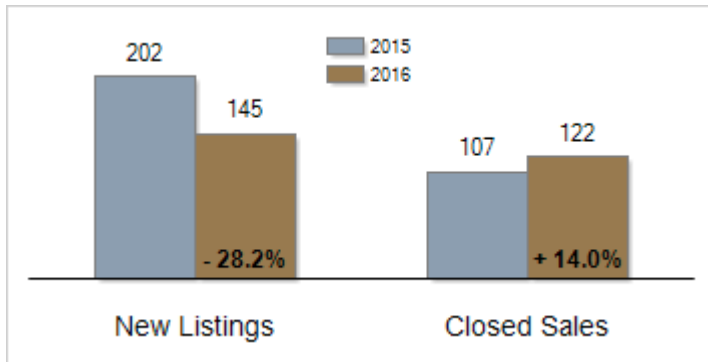
Patterson-Schwartz Real Estate

Residential Market Update

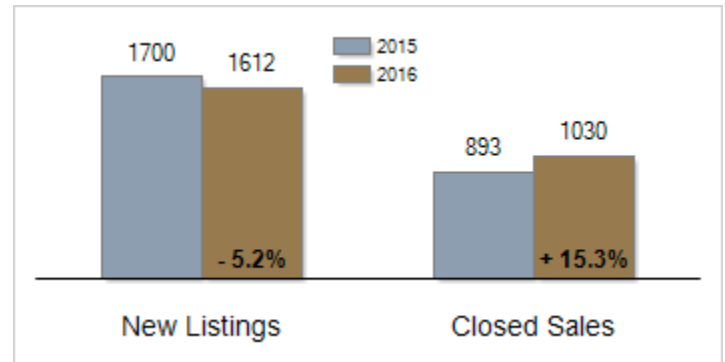
As of Monday, October 10, 2016 11:24:47 AM

| Cecil County, Maryland | September | | | Year To Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2015 | 2016 | Change | 2015 | 2016 | Change |
| New Listings | 202 | 145 | - 28.2% | 1700 | 1612 | - 5.2% |
| Closed Sales | 107 | 122 | + 14.0% | 893 | 1030 | + 15.3% |
| Pending Sales | 103 | 90 | - 12.6% | 938 | 1028 | + 9.6% |
| Median Sales Price | \$206,000 | \$198,500 | - 3.6% | \$199,000 | \$199,750 | + 0.4% |
| % of Original List Price Received at Sale | 90.3% | 91.6% | + 1.3% | 88.3% | 92.5% | + 4.2% |
| Average Days on Market Until Sale | 80 | 84 | + 5.0% | 105 | 91 | - 13.3% |
| Total Residential Listing Inventory (as of 09/30) | 905 | 759 | - 16.1% | | | |
| Single-Family Detached Inventory (as of 09/30) | 761 | 615 | - 19.2% | | | |

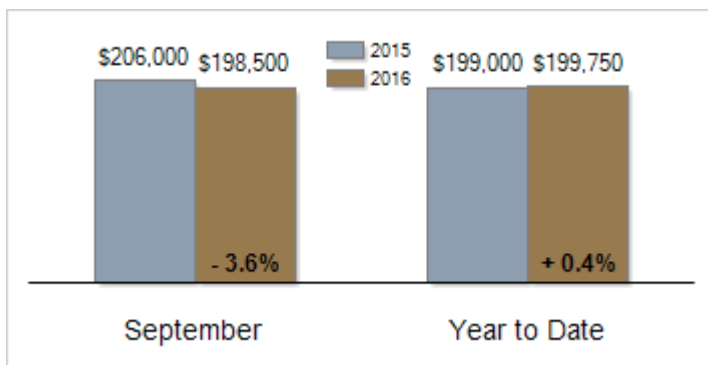
Activity: September



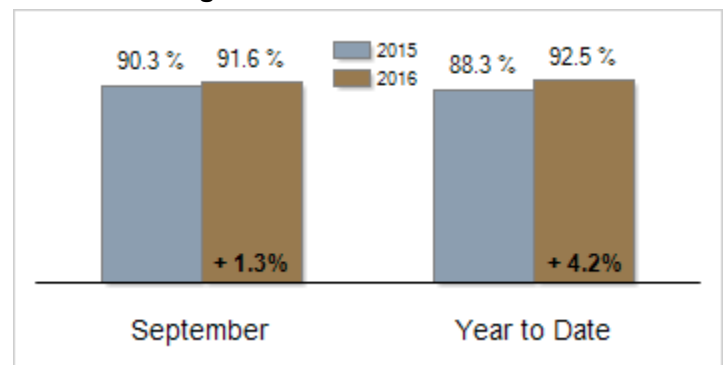
Activity: Year to Date



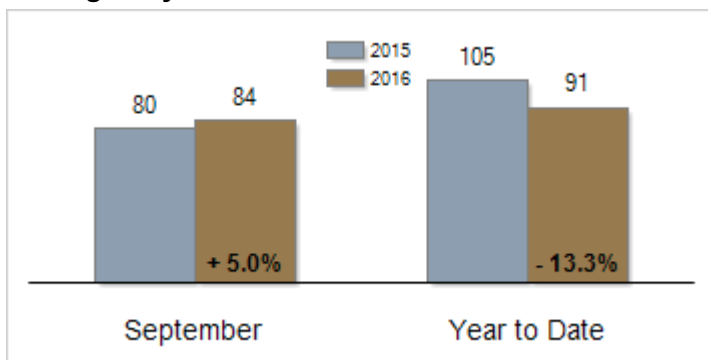
Median Sales Price



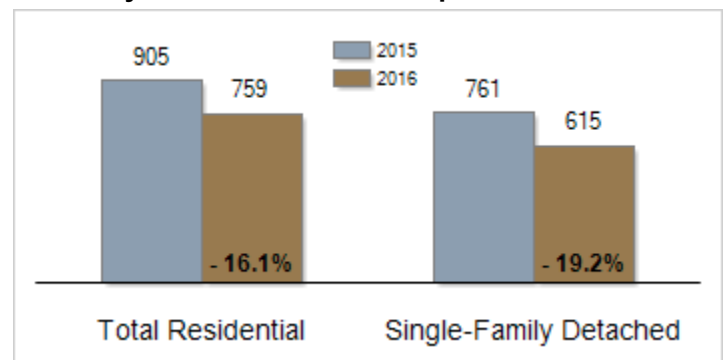
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: September



All information presented is based on data supplied by MRIS MLS. MRIS MLS does not guarantee nor is it responsible for its accuracy. Data maintained by the MLS may not reflect all real estate activities in the market. Information is deemed reliable but not guaranteed.