

Patterson-Schwartz Real Estate

Residential Market Update

As of Tuesday, November 13, 2012 9:26:28 AM

Cecil County, Maryland	October			Year To Date		
	2011	2012	Change	2011	2012	Change
New Listings	128	132	+ 3.1%	1455	1476	+ 1.4%
Closed Sales	44	90	+ 104.5%	647	656	+ 1.4%
Pending Sales	44	63	+ 43.2%	658	708	+ 7.6%
Median Sales Price	\$193,000	\$212,500	+ 10.1%	\$200,000	\$197,500	- 1.3%
% of Original List Price Received at Sale	84.5%	90.5%	+ 6.0%	86.5%	88.5%	+ 2.0%
Average Days on Market Until Sale	168	120	- 28.6%	131	120	- 8.4%
Total Residential Listing Inventory (as of 10/31)	841	779	- 7.4%			
Single-Family Detached Inventory (as of 10/31)	689	662	- 3.9%			

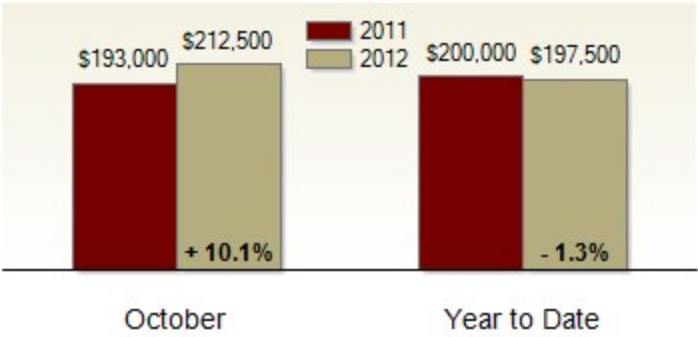
Activity: October



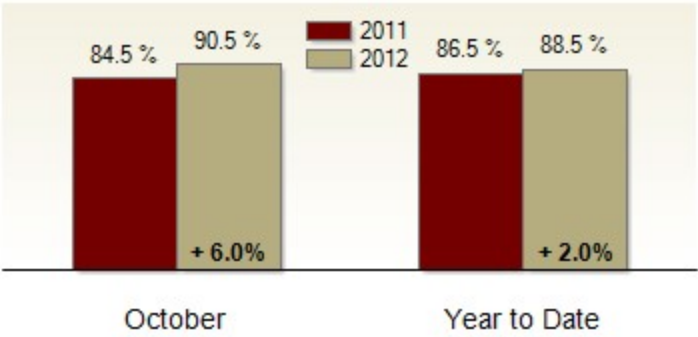
Activity: Year to Date



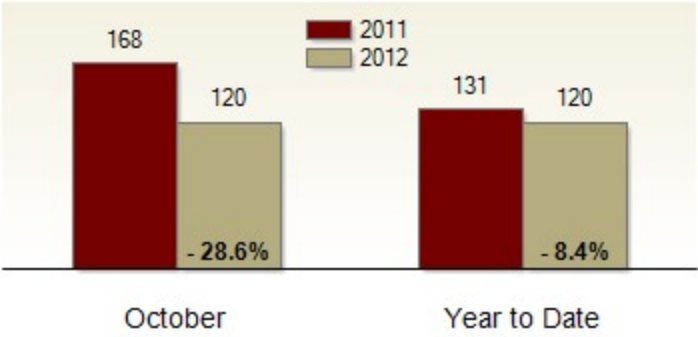
Median Sales Price



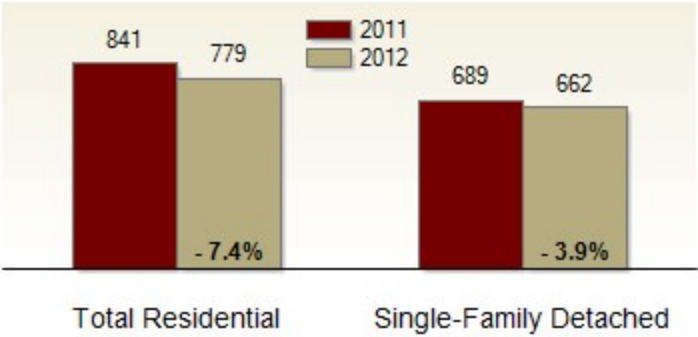
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: October



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