

# Patterson-Schwartz Real Estate

## Residential Market Update

As of Thursday, November 03, 2011 10:56:20 AM

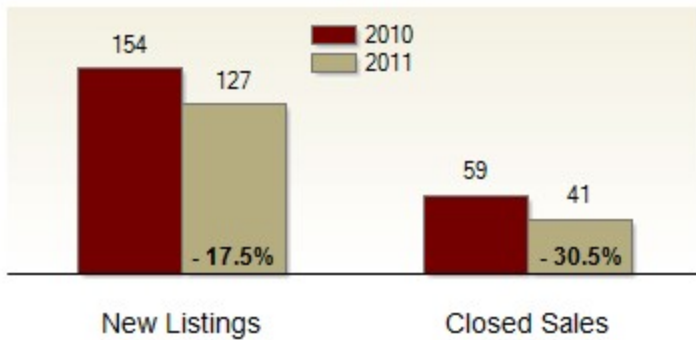
### Cecil County, Maryland

October

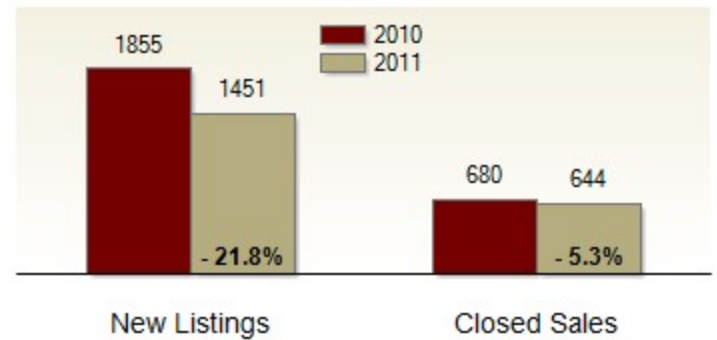
Year To Date

	2010	2011	Change	2010	2011	Change
New Listings	154	127	- 17.5%	1855	1451	- 21.8%
Closed Sales	59	41	- 30.5%	680	644	- 5.3%
Pending Sales	60	49	- 18.3%	707	676	- 4.4%
Median Sales Price	\$225,000	\$169,900	- 24.5%	\$215,000	\$200,000	- 7.0%
% of Original List Price Received at Sale	84.2%	83.2%	- 1.0%	89.5%	86.4%	- 3.1%
Average Days on Market Until Sale	181	180	- 0.6%	114	131	+ 14.9%
Total Residential Listing Inventory (as of 10/31)	1000	806	- 19.4%			
Single-Family Detached Inventory (as of 10/31)	780	667	- 14.5%			

#### Activity: October



#### Activity: Year to Date



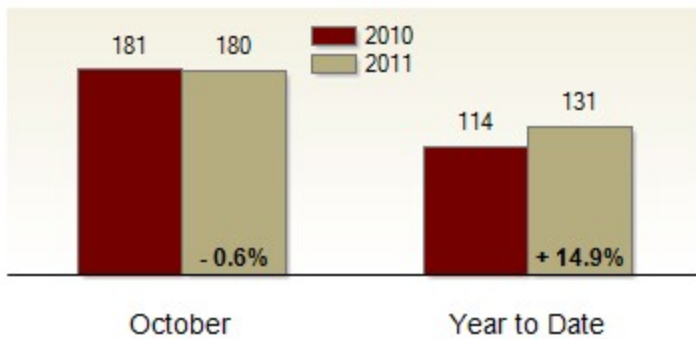
#### Median Sales Price



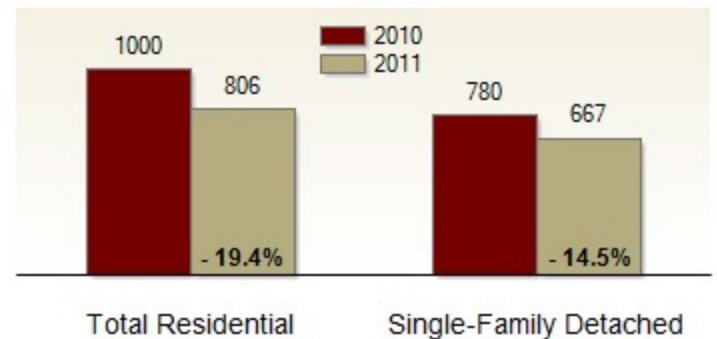
#### Percent of Original List Price Received at Sale



#### Average Days on Market Until Sale



#### Inventory of Homes for Sale: October



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