

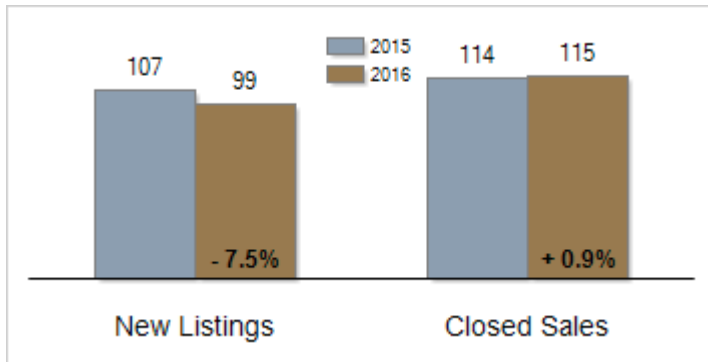


Patterson-Schwartz Real Estate Residential Market Update

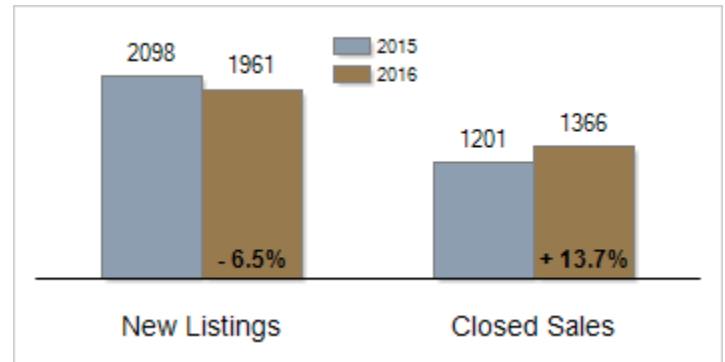
As of Wednesday, January 11, 2017 9:50:20 AM

Cecil County, Maryland	December			Year To Date		
	2015	2016	Change	2015	2016	Change
New Listings	107	99	- 7.5%	2098	1961	- 6.5%
Closed Sales	114	115	+ 0.9%	1201	1366	+ 13.7%
Pending Sales	91	74	- 18.7%	1229	1328	+ 8.1%
Median Sales Price	\$208,537	\$185,000	- 11.3%	\$199,000	\$199,750	+ 0.4%
% of Original List Price Received at Sale	87.2%	92.6%	+ 5.4%	88.6%	92.8%	+ 4.2%
Average Days on Market Until Sale	95	113	+ 18.9%	102	91	- 10.8%
Total Residential Listing Inventory (as of 12/31)	759	605	- 20.3%			
Single-Family Detached Inventory (as of 12/31)	643	497	- 22.7%			

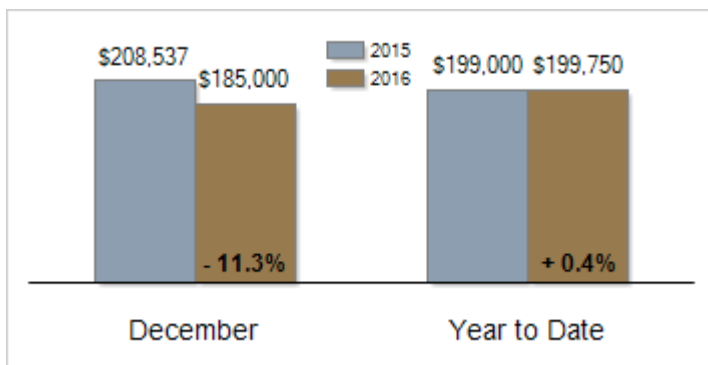
Activity: December



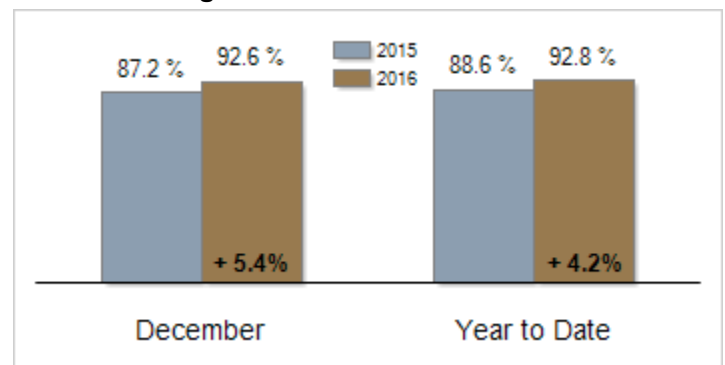
Activity: Year to Date



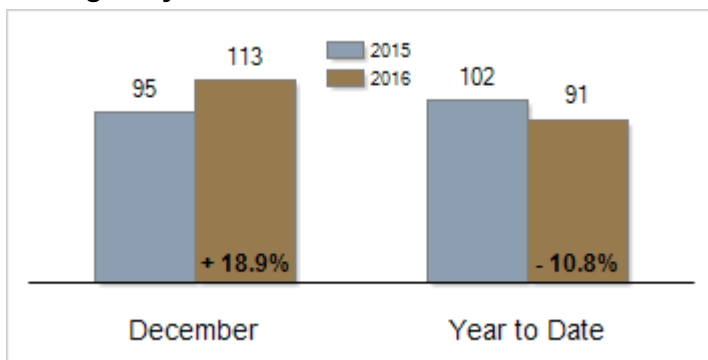
Median Sales Price



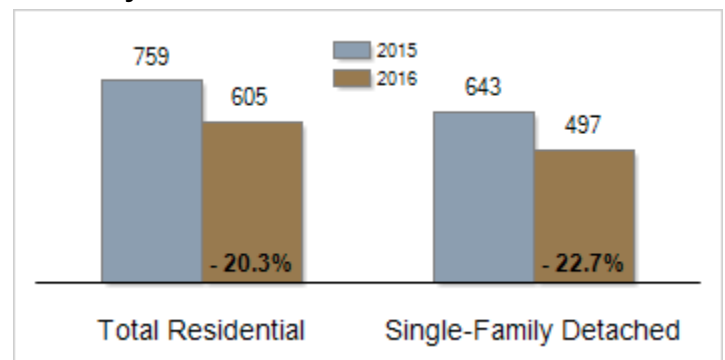
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: December



All information presented is based on data supplied by MRIS MLS. MRIS MLS does not guarantee nor is it responsible for its accuracy. Data maintained by the MLS may not reflect all real estate activities in the market. Information is deemed reliable but not guaranteed.