



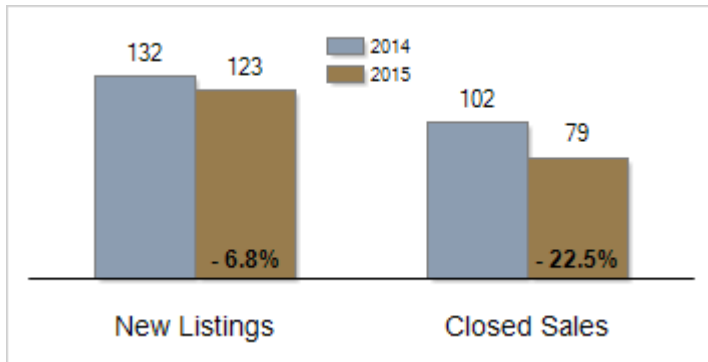
Patterson-Schwartz Real Estate

Residential Market Update

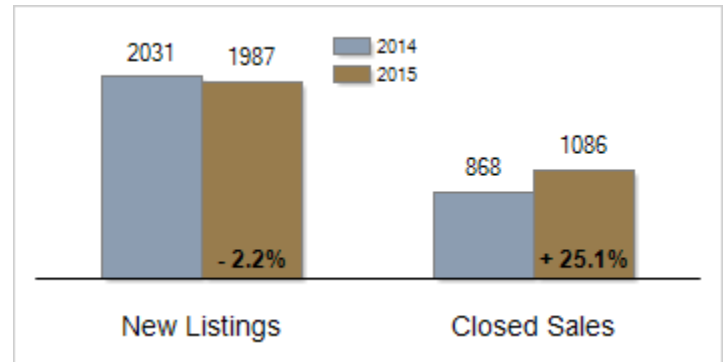
As of Friday, December 11, 2015 8:48:39 AM

Cecil County, Maryland	November			Year To Date		
	2014	2015	Change	2014	2015	Change
New Listings	132	123	- 6.8%	2031	1987	- 2.2%
Closed Sales	102	79	- 22.5%	868	1086	+ 25.1%
Pending Sales	84	72	- 14.3%	931	1113	+ 19.5%
Median Sales Price	\$193,000	\$170,000	- 11.9%	\$194,750	\$198,950	+ 2.2%
% of Original List Price Received at Sale	89.9%	89.4%	- 0.5%	88.2%	88.7%	+ 0.5%
Average Days on Market Until Sale	83	90	+ 8.4%	107	103	- 3.7%
Total Residential Listing Inventory (as of 11/30)	867	835	- 3.7%			
Single-Family Detached Inventory (as of 11/30)	730	711	- 2.6%			

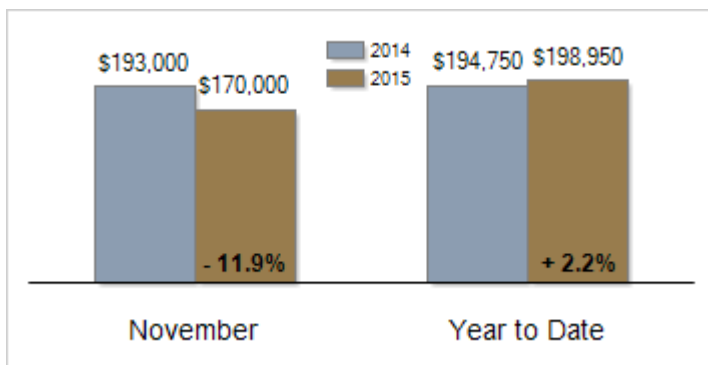
Activity: November



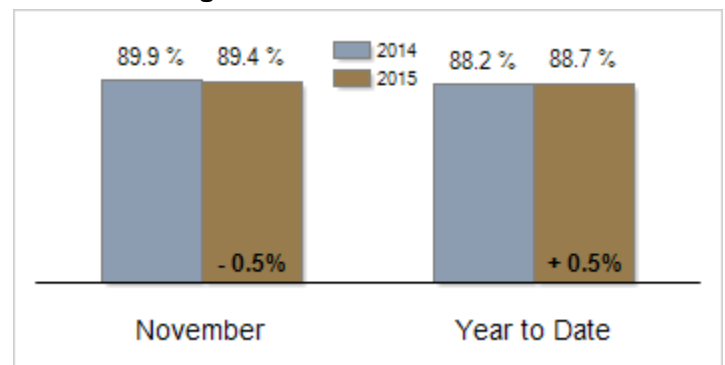
Activity: Year to Date



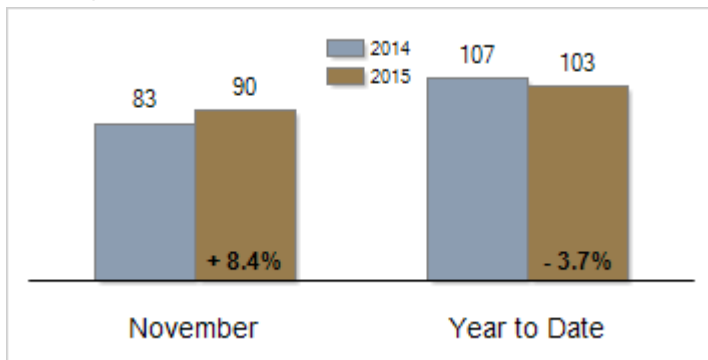
Median Sales Price



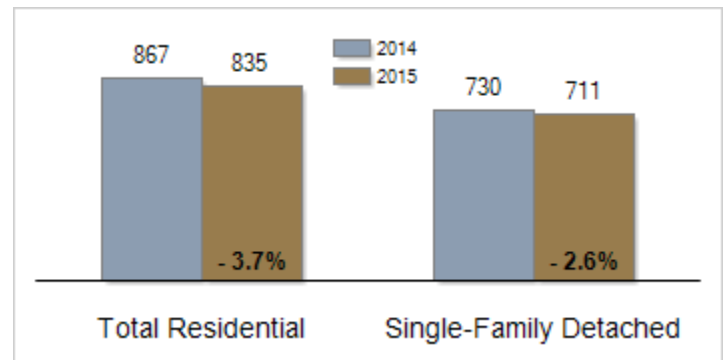
Percent of Original List Price Received at Sale



Average Days on Market Until Sale



Inventory of Homes for Sale: November



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